

Market Research | Strategic Positioning Communication Success Metrics

Prof. DDr. Arno Scharl
Co-Founder and Managing Director



Overview

- News and social media channels represent important interfaces to customers and stakeholders. webLyzard's award-winning Web intelligence platform analyzes and visualizes emerging trends across these channels.
- To support decision making, we identify **relevance** & **sentiment** of online content, measure **brand reputation**, and provide the industry's most advanced **communication success metric**.



Given the intense attention that online media channels attract these days, key questions for large organizations such as NOAA are how stakeholders perceive specific issues, how opinion leaders react to new insights, and how journalists present scientific knowledge to the public. The metrics and visualizations of webLyzard have proved invaluable for addressing these questions.

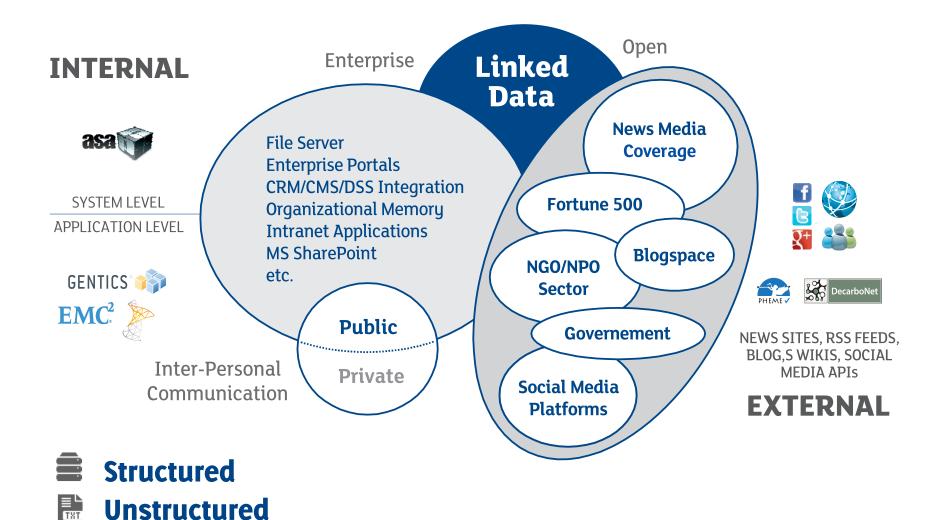


David Herring

AAAS Fellow and Director of Communications at the Climate Program Office of the U.S. National Oceanic and Atmospheric Administration (NOAA)



Integrated Web Intelligence





Applications :: External Data

News, Social Media, Competitor Web Sites

- Frequency and Sentiment Analysis
 - Brands, Products, Persons, etc.
 - Trend Scouting and Early Warning System
- WYSDOM Success Metric



Brand Reputation Radar



Strategic Positioning and Topic Identification























Applications :: Internal Data

Knowledge Management

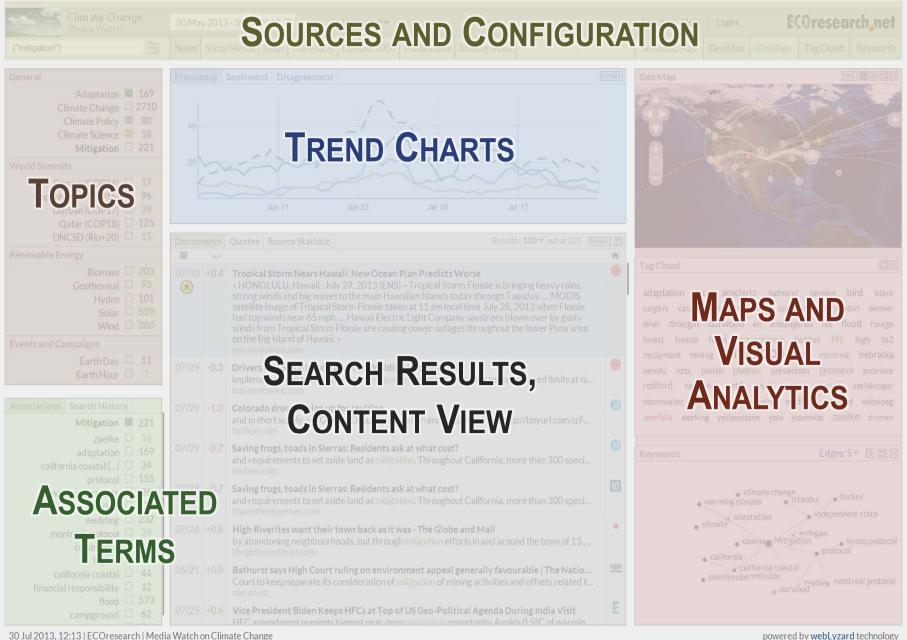
- Semantic Search
- Automated Document Labeling and Classification
- Interfaces to CMS und CRM Systems
- Data Integration for Enterprise Portals
- Organizational Memory
- New Forms of Communication and Collaboration



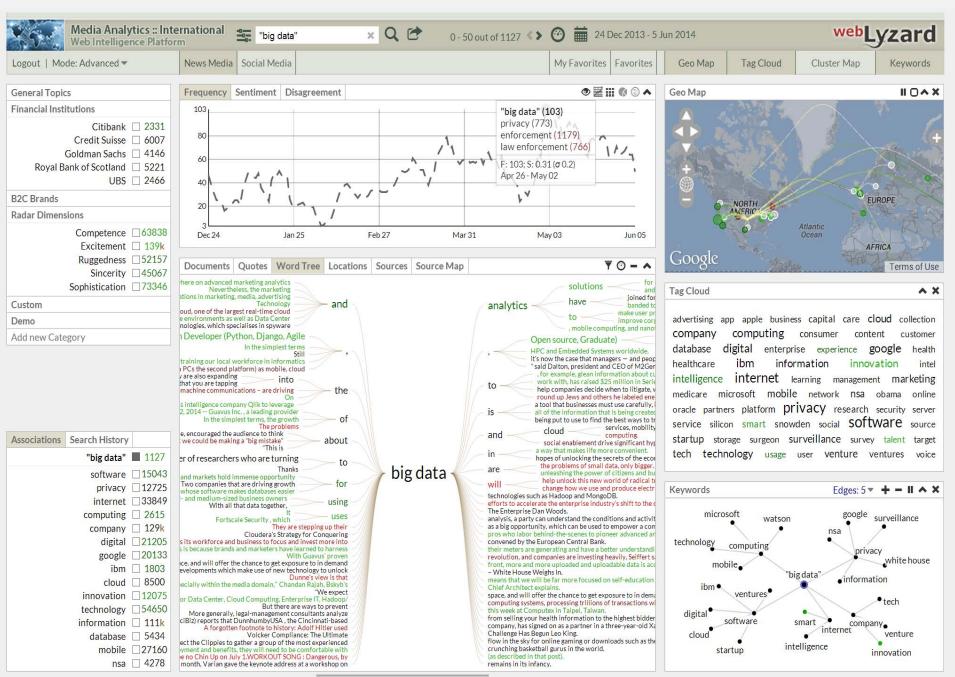




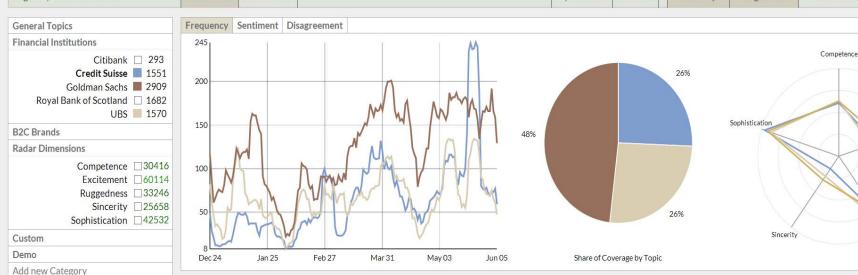




30 Jul 2013, 12:13 | ECOresearch | Media Watch on Climate Change







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	Source	Count A	Reach	Impact	Sentiment	A	
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	blogs.reuters.com bank credit swiss	113	1	113	+0.0	0	
Associations Search History	ac360.blogs.cnn.com partners capital ipo	108	1	108	+0.2	Ser. N	
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swiss ☐ 6854	www.sacbee.com	75	0.9	67.5	+0.1		
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ubs ☐ 1570	www.stuff.co.nz aussie dairy goodman	61	0.9	54.9	+0.1	5	
switzerland 🗌 8117 goldman 🗌 3880	www.theglobeandmail.com	59	1	59	-0.2	*	
sachs ☐ 3224 capital ☐ 66252	www.forbes.com ubs suisse credit suisse	47	1	47	+0.1		
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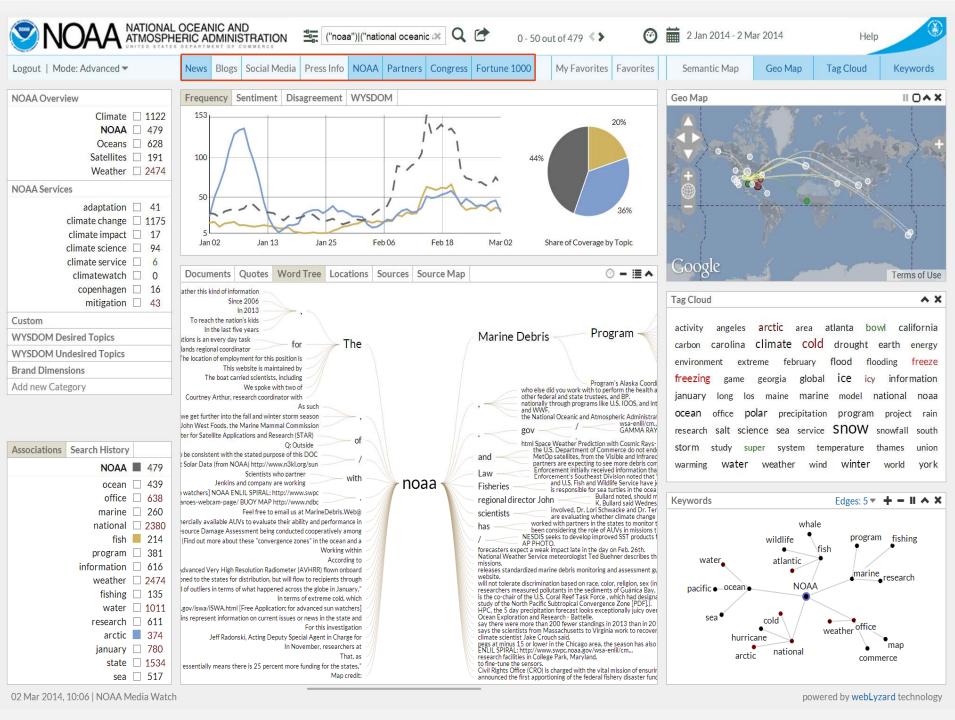
Documents Quotes Word Tree Locations Sources Source Map



bank banking barclays bloomberg bnp capital china chinese citigroup cent company index investment ipo justice king holdings hong market morgan nasdaq nyse offer offering offshore paribas partners price private provider ratio regulator revenue sachs sale securities stake stock subcommittee SWISS switzerland symbol tax trading ubs venture ventures

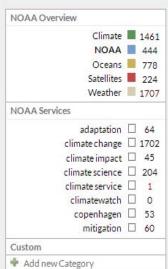
Ruggedness

Excitement





("noaa")("national oceanic Q News Blogs Social Media Press Info NOAA Partners Congress Fortune 1000 Semantic Map Geo Map Tag Cloud Keywords





Help

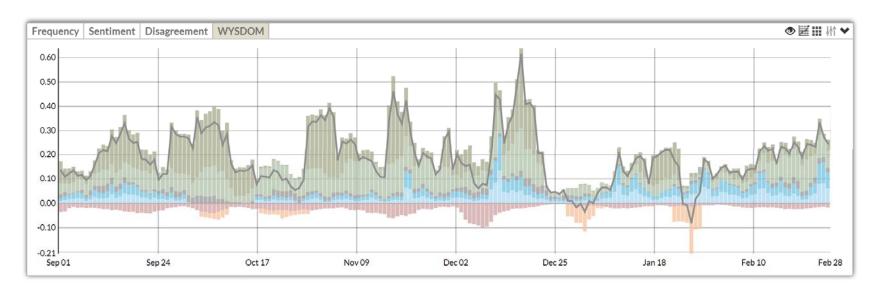
Associations Search History NOAA 444 shutdown 264 philippines

120 hurricane
585 karen 🗆 208 super 🗌 143 sandy 🗆 198 landfall 238 october 🗆 638 boulder
211 ashore 113 cyclone 🗆 137 tropical 550 satellite image 🗌 53 study \Bull 457 alacka D 104

12 Nov 2013, 17:25 | NOAA Media Watch powered by webLyzard technology







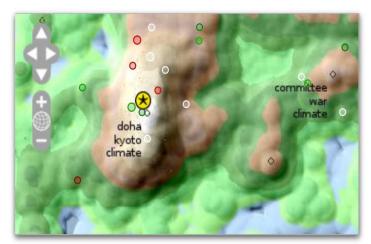


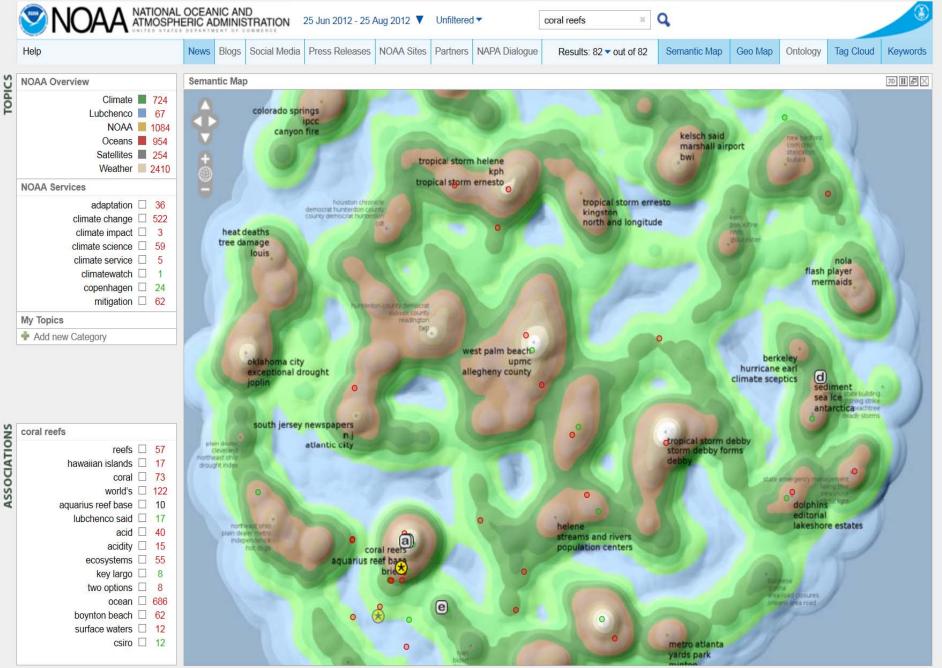
webLyzard Stakeholder Dialog and Opinion Model www.weblyzard.com/wysdom

Desired Associations Number of Positive References

Number of Negative References Undesired Associations

Page Views, Visits (Google Analytics)





14

Media Coverage 2014





THE TIMES









The Telegraph

Daily Mail







Süddeutsche Zeitung

Rhein-Zeitung

















DER STANDARD





OÖNachrichten

Salzburger Nachrichten WIENER ZEITUNG



Company Profile

Co-Founders

- Managing Director
 Prof. DDr. Arno Scharl
- Technical Director
 Prof. Dr. Albert Weichselbraun





Technology Startup













- Reference Clients
 NOAA (U.S. Department of Commerce), Federal Austrian Chamber of Commerce and Industry, Telecommunications and Retailing Companies, etc.
- R&D Funding of more than 4.5 Mio. EUR
 - Austrian Research Promotion Agency (FFG)
 - EU 7th Framework Program

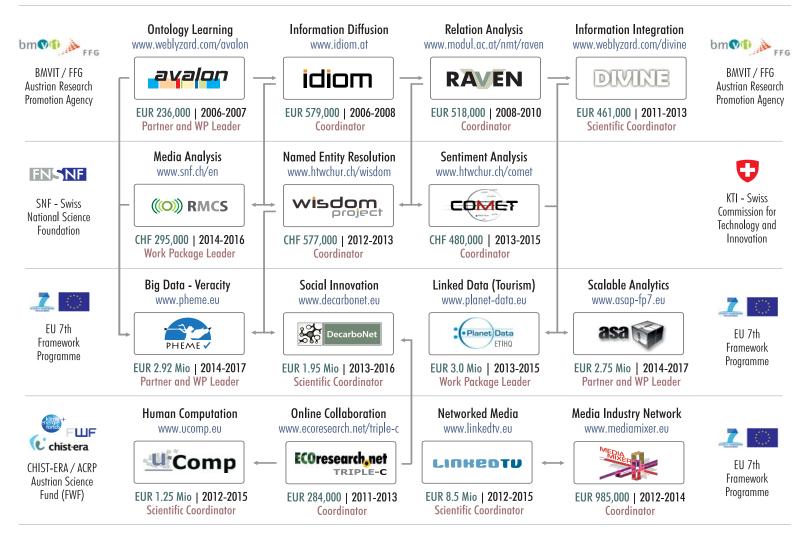




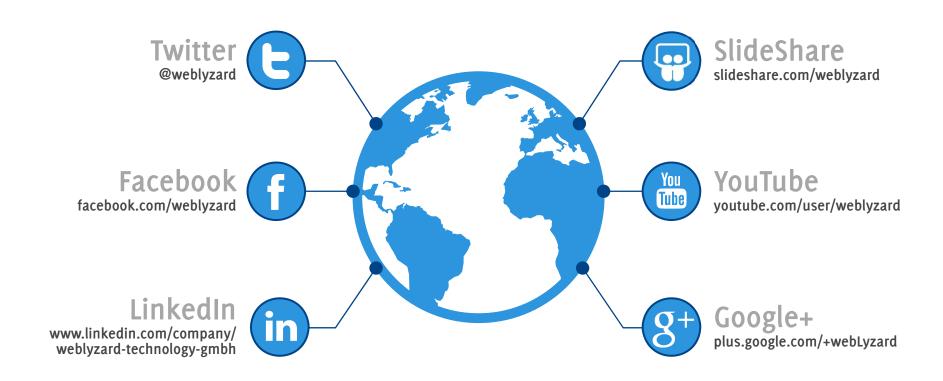




Project Overview | R&D Funding



Social Media Channels











Contact

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